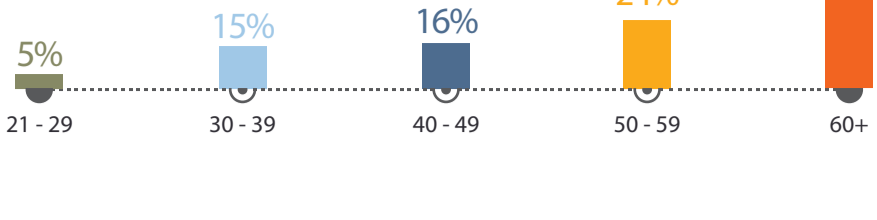


Age of Audience

Which category includes your age?

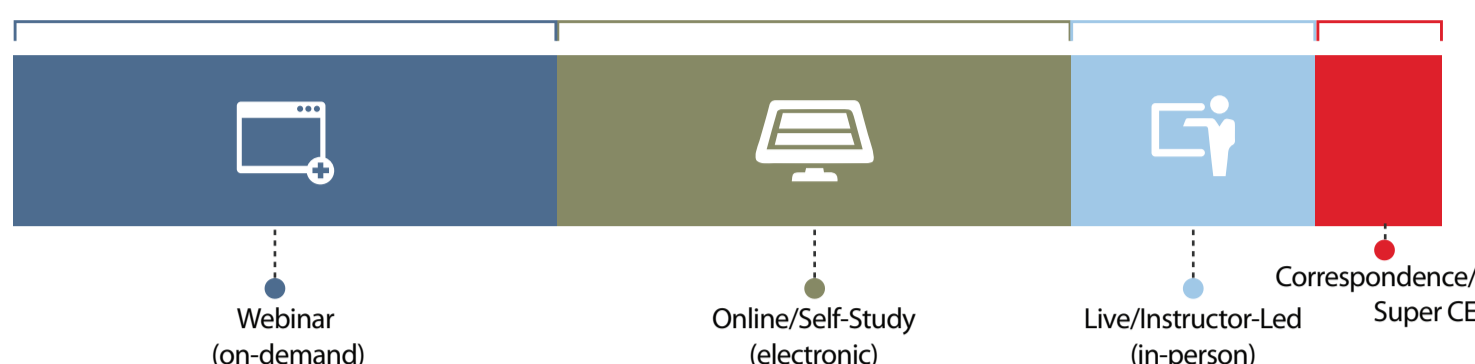


Firm Type

Which of the following best describes the type of firm(s) you either own or work for?

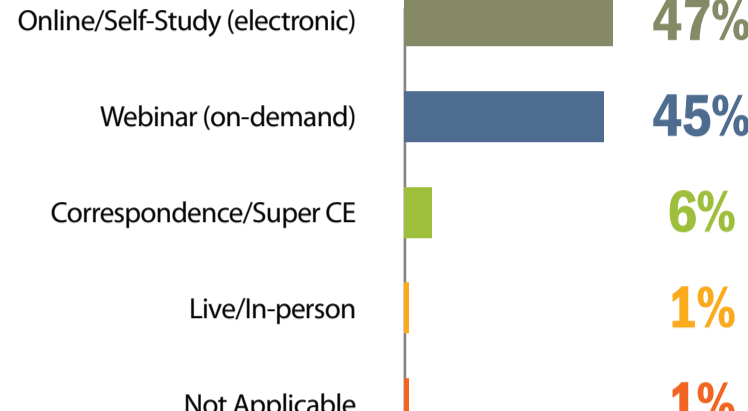
Delivery Preference

Which method of receiving continuing education credit do you prefer most?



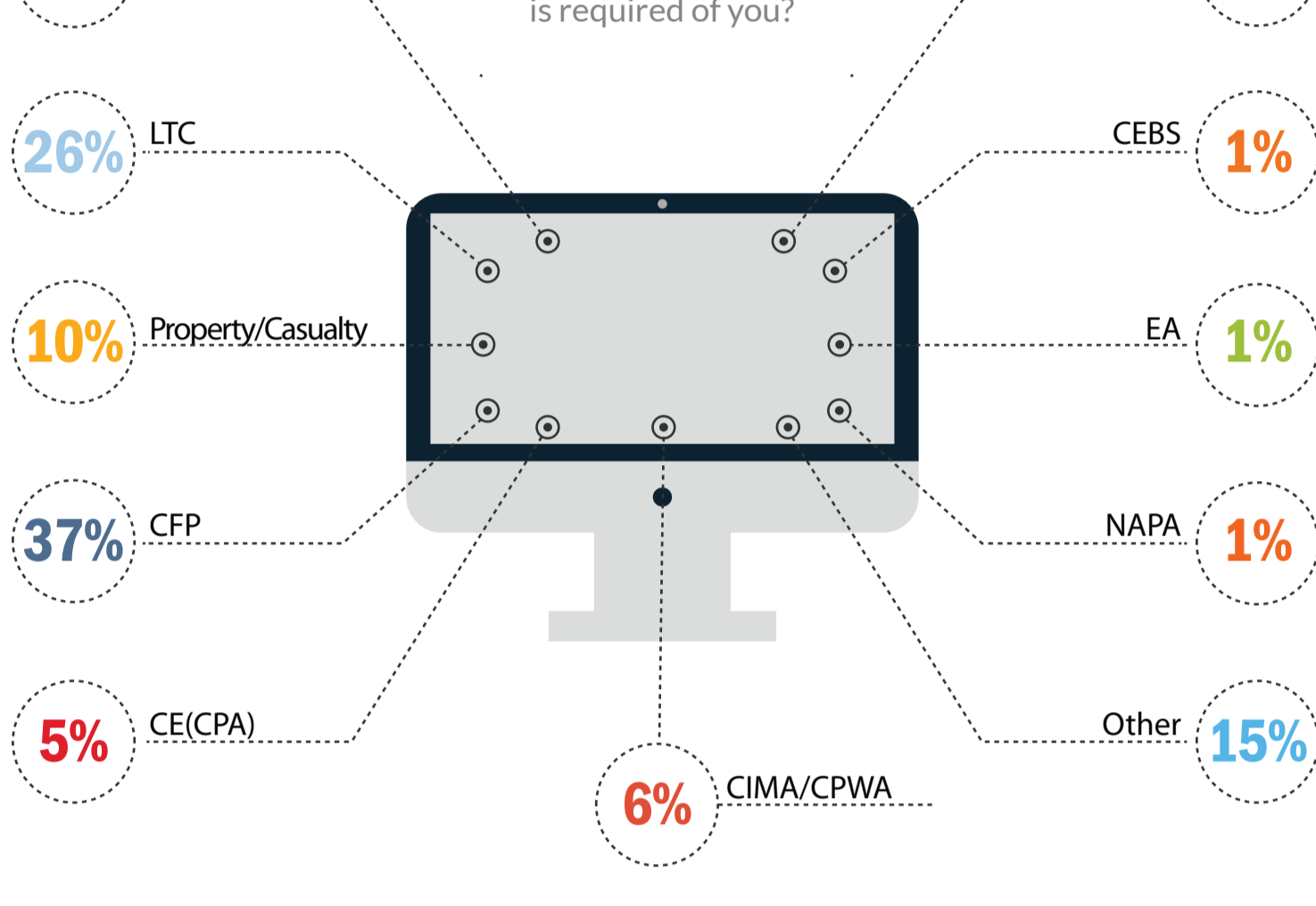
Distanced Learning

Due to the Coronavirus pandemic, which method have you used to work towards completing your continuing education requirements in 2020?



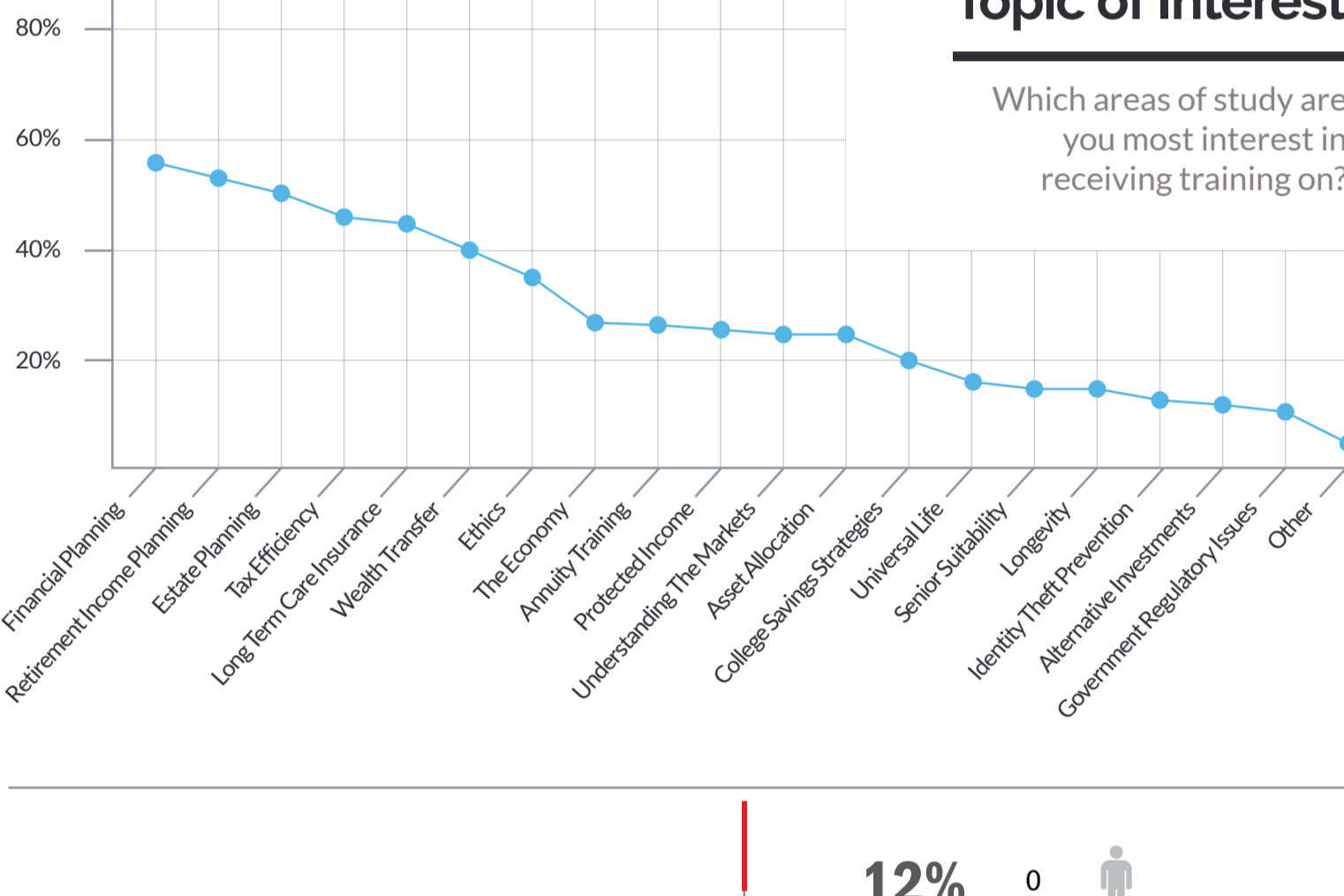
Education

What continuing education is required of you?



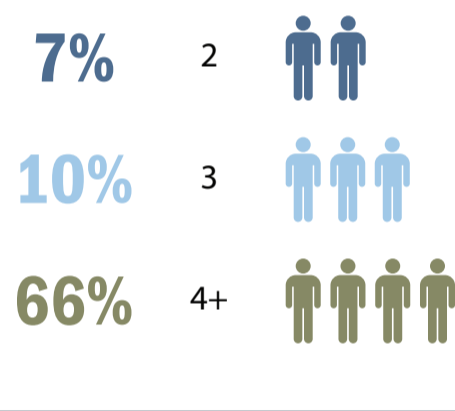
Topic of Interest

Which areas of study are you most interest in receiving training on?



Wholesaler Relationships

How many wholesaler relationships do you currently have?



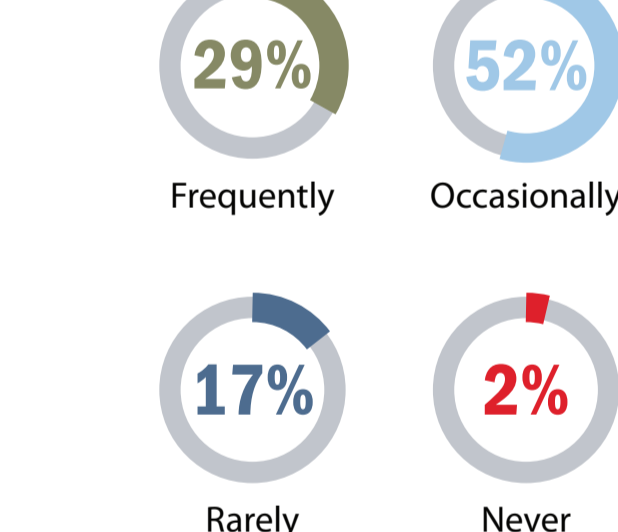
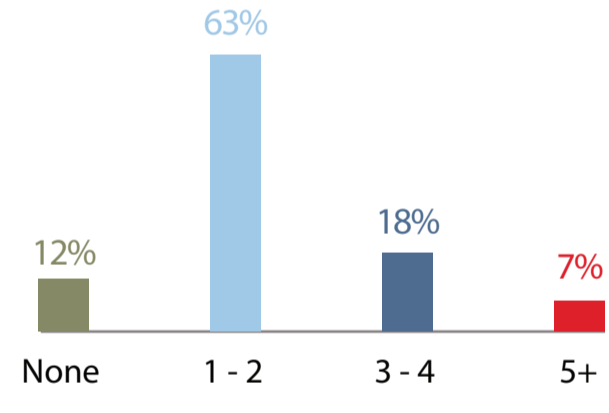
Relationship Change(s)

How has this changed over the past two years?



Webinar Attendance

On average, how many webinars do you attend/sit-in on each week?

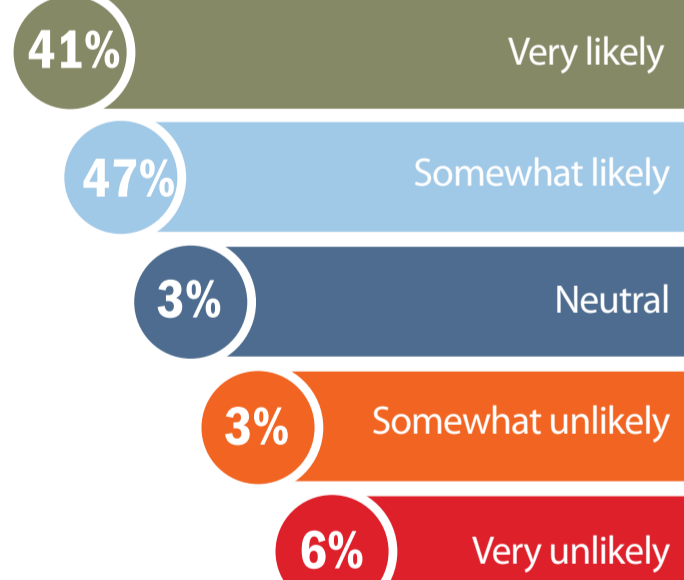


Current Dependence

Approximately how often do you attend free wholesaler-led continuing education?

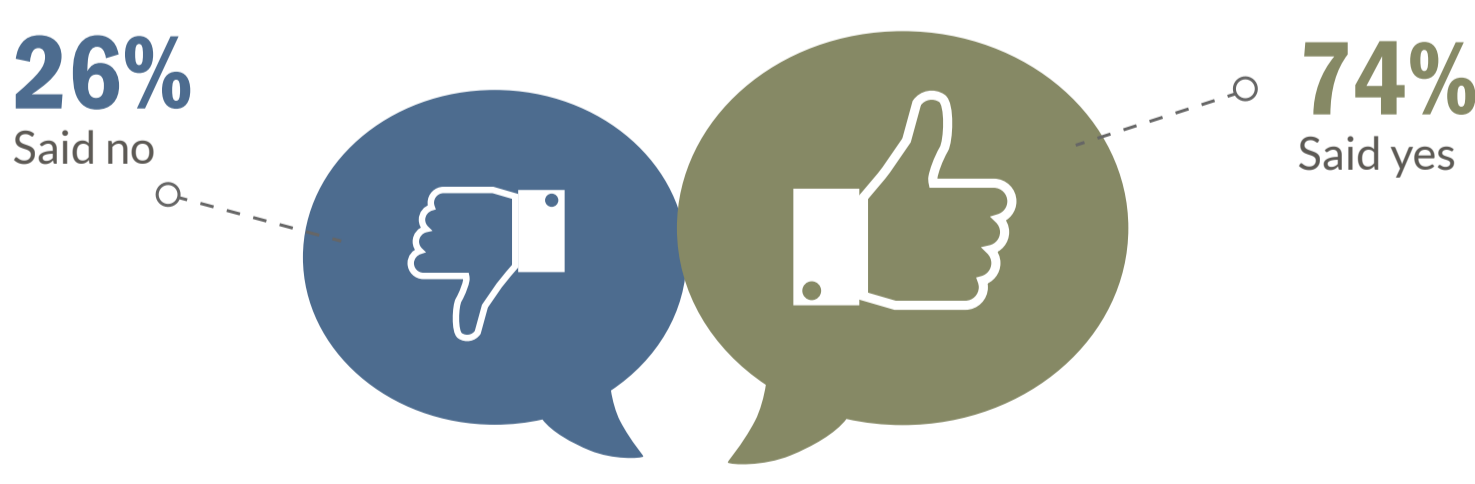
Likelihood of Attendance

How likely are you to attend a wholesaler-led CE session compared to a meeting about their products?



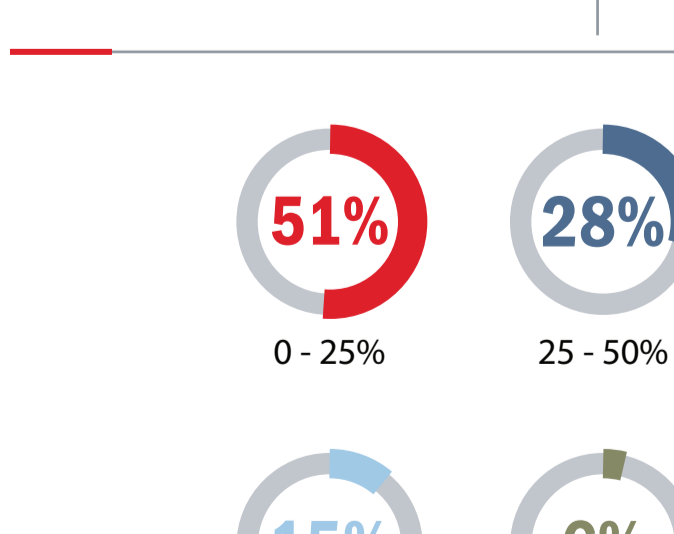
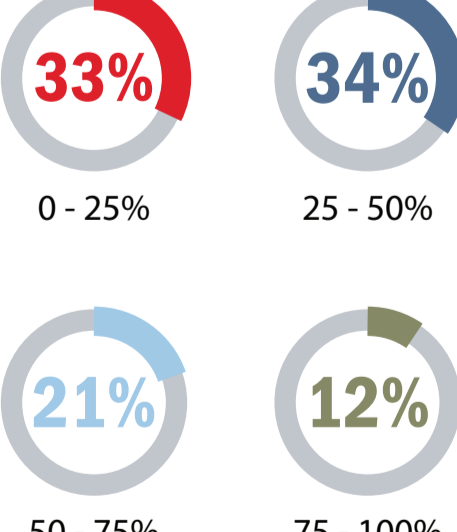
Wholesaler Knowledge

Generally, I view wholesalers that offer CE as being more knowledgeable about the products/services offered



Currently Fulfilled

Approximately what percentage of your CE requirements are fulfilled through sessions by wholesalers?



Currently Offered

Approximately what percentage of wholesalers who visit your branch office offer continuing education?

Voucher Cards

How likely are you to use a CE voucher card given by a wholesaler who does not offer live CE sessions?

